

FOR IMMEDIATE RELEASE

RIC Announces the Appointment of Patrick McKillop to Senior Partner

Tenured executive to assist clients with contractual, operational and financial records management challenges.

SCOTTSDALE, AZ, February 27, 2019 — [RIC](#), the leading records management and vendor compliance consulting firm, has announced the appointment of Patrick McKillop to senior partner. In his role, McKillop will focus on optimizing clients' records management strategies by analyzing existing contracts, vetting trusted vendors as well as improving overall operational and financial performance.

McKillop brings with him over thirty years of successful management and sales experience in the Records Management Industry. His background includes ownership and executive-level positions at Lairds Stationery, Total Storage Concepts, Brambles Limited/Recall, and GRM Information Management. Most recently, McKillop served as executive vice president of sales at 2-20 Records Management. He is also credited with the development of the industry's first customer-centric program designed to drastically improve the ability to locate records and provide complete transparency and accountability of the services provided to clients.

"We are thrilled to welcome Patrick to the RIC team. With his expertise in the records management industry, successful track record and unwavering commitment to providing cost savings and operational efficiencies for clients, we are certain that Patrick will strengthen RIC's offerings and increase the positive impact we make for our partners," said Ian Griffin, Co-Founder & Managing Partner.

Through a detailed investigation of each client's systems and operations, RIC helps businesses build practical solutions to enhance, modify or replace selected functions to improve overall performance. In addition to RIC's team of records management consultants, McKillop joins founders Ian Griffin and Anthony Scozzaro, two industry experts with over 20 years of records management experience between them, to deliver the new standard in the offsite records management and information governance space.

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ABOUT RIC

Founded in 2014, Reliance Information Consulting (RIC) assists clients with significant off-site storage programs for physical documents. Serving legal, healthcare, energy, manufacturing, finance and life sciences clients, RIC maintain relationships with all regional and national storage suppliers. These relationships help us maintain currency with market dynamics and put us in a stronger position to serve our clients by negotiating improved pricing, terms and conditions and removing onerous contingent fees. RIC is located in Scottsdale, AZ and serves the US and Canadian markets. For more information, visit www.ricpartners.com.

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